

REASONS WHY HOME BUYERS SHOULD USE A REALTOR



Below is a list of benefits to working with a realtor.

KNOW WHAT TO LOOK OUT FOR

Realtors work with contracts daily and therefore have a great understanding of which points are harmful and/or beneficial to you. From helping you make a reasonable offer, to providing for the discovery and disclosure of material facts, your agent can correctly interpret information for you.

KNOW NEIGHBORHOODS INSIDE AND OUT

Experienced agents are knowledgeable about various neighborhoods and can provide you with information including comparable sales, market data, and demographics such as schools and crime rates.

COMMITTED TO YOUR PURCHASE EXPERIENCE

Because realtors work at their own risk, it's in your agent's best interest to work quickly, diligently, and use all his or her resources to help you meet your goals.

SHARE MARKET DATA

Real estate agents have access to market data that can help you make more informed decisions. They can compare purchase and listing prices and help you find the ideal selling price for your home.

DON'T WASTE ANYONE'S TIME

Agents take the spam out of your property visits. Your agent will make sure you only have to deal with the things that are immediately relevant to you.

HELP YOU FIND A HOME QUICKLY

According to The National Association of Realtors, over four-fifths of existing homes in the United States are represented by real estate brokers; so are 70 percent of the new home builders and their products, according to NewHomeNetwork.com.

ACCESS TO INFORMATION

Real estate agents have tools and contacts that can help you get information quickly and efficiently—sometimes before it appears on MLS!

SUPPORT YOU AROUND THE CLOSING TABLE

Realtors know their way around the closing table. They'll be there with you to ensure that you fully understand every document before you sign.

STAND BY YOUR SIDE

Many questions pop up that were overlooked in the excitement of closing. Good agents stand by ready to assist. Worthy and honest agents don't leave you in the dust to fend for yourself.

HAVE YOUR BEST INTERESTS AT HEART

Realtors have a common interest to sell your home. They will keep you top of mind and make this deal a priority.

OUR OFFICE LOCATION

4400 Post Oak Parkway, Suite 150
Houston, TX 77027